# 15<sup>s</sup> DELIGHTING our stakeholders



**HNB Assurance PLC** 

Condensed Consolidated Interim Financial Statements 31<sup>st</sup> December 2017

## **Statement of Financial Position**

|   |      | Gro                                    | oup                                  | Com                                    | pany                                 |
|---|------|--|--------------------------------------|--|--------------------------------------|
| As at,  | Note | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| Assets  |      |  |                                      |  |                                      |
| Property, Plant and Equipment   |      | 169,620                                | 161,362                              | 119,078                                | 112,151                              |
| Intangible Assets   |      | 57,841                                 | 60,882                               | 57,841                                 | 60,882                               |
| Deferred Tax Assets   |      | 64,098                                 | 52,922                               | -                                      | -                                    |
| Financial Investments   | 3    | 15,054,910                             | 11,544,575                           | 12,741,015                             | 9,642,596                            |
| Investment in Subsidiary  |      | -                                      | -                                    | 1,150,000                              | 1,150,000                            |
| Loans to Life Policyholders   |      | 162,285                                | 120,441                              | 162,285                                | 120,441                              |
| Reinsurance Receivables   |      | 569,778                                | 494,726                              | 65,010                                 | 54,814                               |
| Premium Receivables   |      | 786,319                                | 623,294                              | 7,488                                  | 6,805                                |
| Other Assets  |      | 1,036,846                              | 770,674                              | 764,256                                | 575,676                              |
| Insurance Contract - Deferred Expenses  |      | 105,287                                | 74,951                               | -                                      | -                                    |
| Cash and Cash Equivalents   |      | 641,950                                | 625,527                              | 352,307                                | 476,572                              |
| Total Assets  |      | 18,648,934                             | 14,529,354                           | 15,419,280                             | 12,199,937                           |
| Equity and Liabilities<br>Equity Attributable to the Equity Holders of Parent |      |  |                                      |  |                                      |
| Stated Capital  |      | 1,171,875                              | 1,171,875                            | 1,171,875                              | 1,171,875                            |
| Retained Earnings   |      | 2,381,427                              | 1,721,675                            | 2,373,601                              | 1,897,936                            |
| Available for Sale Reserve  |      | 30,685                                 | (7,152)                              | 17,415                                 | (1,465)                              |
| Other Reserves  |      | (10,760)                               | 1,790                                | (9,884)                                | (1,886)                              |
| Life Policyholders' Available for Sale Reserve Fund                           | 5    | 223,272                                | (191,131)                            | 223,272                                | (191,131)                            |
| Total Equity  |      | 3,796,499                              | 2,697,057                            | 3,776,279                              | 2,875,329                            |
| Liabilities   |      |  |                                      |  |                                      |
| Insurance Contract Liabilities - Life Insurance                               | 6    | 10,915,858                             | 8,747,856                            | 10,915,858                             | 8,747,856                            |
| Insurance Contract Liabilities - General Insurance                            | 7    | 2,384,906                              | 1,921,567                            | -                                      | -                                    |
| Employee Defined Benefit Liabilities  |      | 126,083                                | 90,433                               | 73,875                                 | 50,883                               |
| Current Tax Liabilities   |      | 34,598                                 | 3,300                                | -                                      | -                                    |
| Reinsurance Creditors   |      | 353,042                                | 287,895                              | 90,650                                 | 39,395                               |
| Other Liabilities   |      | 896,288                                | 781,246                              | 529,862                                | 486,474                              |
| Bank Overdraft  |      | 141,660                                | -                                    | 32,756                                 | -                                    |
| Total Liabilities   |      | 14,852,435                             | 11,832,297                           | 11,643,001                             | 9,324,608                            |
| Total Equity and Liabilities  |      | 18,648,934                             | 14,529,354                           | 15,419,280                             | 12,199,937                           |

These Condensed Consolidated Interim Financial Statements are in compliance with the requirements of the Companies Act, No. 07 of 2007.

Indika Perera Chief Financial Officer

The Board of Directors is responsible for the preparation and presentation of these Condensed Consolidated Interim Financial Statements. Signed on behalf of the Board;

Rose Cooray Chairperson

Colombo, Sri Lanka 09th February 2018.

mil

JAPMJayasekara Director

## Statement of Profit or Loss and Other Comprehensive Income

|  |      | Gi               | roup             | Com              | ipany            | Chan    | ge      |
|--|------|------------------|------------------|------------------|------------------|---------|---------|
|  |      | Unaudited        | Audited          | Unaudited        | Audited          | Group C | ompany  |
| For the Year Ended 31st December,                                  | Note | 2017<br>Rs. '000 | 2016<br>Rs. '000 | 2017<br>Rs. '000 | 2016<br>Rs. '000 | %       | %       |
| Gross Written Premium  | 8    | 7,821,468        | 6,656,694        | 3,963,642        | 3,554,078        | 17      | 12      |
| Premium Ceded to Reinsurers  |      | (1,100,573)      | (877,713)        | (189,093)        | (159,050)        | 25      | 19      |
| Net Written Premium  |      | 6,720,895        | 5,778,981        | 3,774,549        | 3,395,028        | 16      | 11      |
| Net Change in Reserves for Unearned Premium                        |      | (328,818)        | (181,102)        | -                | -                | 82      | -       |
| Net Earned Premium   |      | 6,392,077        | 5,597,879        | 3,774,549        | 3,395,028        | 14      | 11      |
| Other Revenue  |      |                  |                  |                  |                  |         |         |
| Interest and Dividend Income                                       | 9    | 1,693,191        | 1,180,085        | 1,442,073        | 987,959          | 43      | 46      |
| Net Realised Gains/(Losses)  |      | 33,128           | (29,119)         | 28,789           | (22,435)         | 214     | 228     |
| Net Fair Value Gains/(Losses)                                      |      | 9,704            | (6,461)          | 7,653            | (7,793)          | 250     | 198     |
| Fee and Commission Income  |      | 129,099          | 128,798          | 61,494           | 62,858           | 0.2     | (2)     |
| Other Income   |      | 46,735           | 25,019           | 24,958           | 11,017           | 87      | 127     |
| Total Other Revenue  |      | 1,911,857        | 1,298,322        | 1,564,967        | 1,031,606        | 47      | 52      |
| Net Income   |      | 8,303,934        | 6,896,201        | 5,339,516        | 4,426,634        | 20      | 21      |
| Net Benefits, Claims and Expenses                                  |      |                  |                  |                  |                  |         |         |
| Net Insurance Benefits and Claims                                  |      | (2,293,406)      | (1,947,645)      | (575,551)        | (401,677)        | 18      | 43      |
| Change in Contract Liabilities - Life Fund                         |      | (2,166,427)      | (1,708,285)      | (2,166,427)      | (1,708,285)      | 27      | 27      |
| Other Operating and Administration Expenses                        |      | (1,839,018)      | (1,572,964)      | (1,018,770)      | (886,845)        | 17      | 15      |
| Underwriting and Net Acquisition Costs                             |      | (1,028,872)      | (922,881)        | (822,715)        | (748,051)        | 11      | 10      |
| Other Insurance Related Costs                                      |      | (49,184)         | (38,905)         | (30,388)         | (25,134)         | 26      | 21      |
| Total Benefits, Claims and Other Expenses                          |      | (7,376,907)      | (6,190,680)      | (4,613,851)      | (3,769,992)      | 19      | 22      |
| Profit Before Taxation   |      | 927,027          | 705,521          | 725,665          | 656,642          | 31      | 11      |
| Income Tax Expenses  | 10   | (17,275)         | (58,108)         | -                | (56,512)         | (70)    | (100)   |
| Profit for the Year  | 11   | 909,752          | 647,413          | 725,665          | 600,130          | 41      | 21      |
| Other Comprehensive Income, Net of Related Tax                     |      |                  |                  |                  |                  |         |         |
| Items that are or may be reclassified to profit or loss            |      |                  |                  |                  |                  |         |         |
| - Net Change in fair value of Available For Sale financial assets  |      | 489,495          | (153,476)        | 461,179          | (147,913)        | 419     | 412     |
| - Realised (Gains)/Losses transferred to Income Statement          |      | (30,485)         | 14,466           | (27,896)         | 11,614           | (311)   | (340)   |
| - Net Change in fair value of Available For Sale financial assets  |      | (00,100)         | 1,100            | (,,              |                  | (011)   | (0.0)   |
| transferred to Life Policyholders' Available For Sale Reserve Fund |      | (414,403)        | 134,781          | (414,403)        | 134,781          | (407)   | (407)   |
| - Related Tax  | 10   | (6,770)          | 1,825            | -                | -                | (471)   | -       |
| Items that will never be reclassified to profit or loss            |      | (1) 1)           |                  |                  |                  | ( )     |         |
| Actuarial (Losses)/Gains on Defined Benefit Plans                  |      | (12,550)         | 2,883            | (7,998)          | 153              | (535)   | (5,327) |
| Total Other Comprehensive Income for the year net of Related Tax   |      | 25,287           | 479              | 10,882           | (1,365)          | 5,179   | 897     |
| Total Comprehensive Income for the Year                            |      | 935,039          | 647,892          | 736,547          | 598,765          | 44      | 23      |
| Profit Attributable to:  |      |                  |                  |                  |                  |         |         |
| Equity Holders of the Parent                                       |      | 909,752          | 647,413          | -                | -                | 41      | -       |
| Total Comprehensive Income Attributable to:                        |      | ,                | ,                |                  |                  |         |         |
| Equity Holders of the Parent                                       |      | 935,039          | 647,892          | -                | -                | 44      |         |
| Basic Earnings Per Share (Rs.)                                     | 12   | 18.20            | 12.95            | 14.51            | 12.00            | 41      | 21      |
|  |      |                  |                  |                  |                  |         |         |

| Statement of Changes in Equity - Group   | Equity              | - Grou               | d                               |                      |   |                    |
|--|---------------------|----------------------|---------------------------------|----------------------|---|--------------------|
| For the Year Ended 31st December 2017,   | Stated              | Retained             | Available                       | Other                | Life  | Total              |
|  | Capital<br>Rs. '000 | Earnings<br>Rs. '000 | for Sale<br>Reserve<br>Rs. 1000 | Reserves<br>Rs. '000 | Policyholders'<br>AFS Reserve<br>Fund<br>Rs. '000 | Equity<br>Rs. '000 |
| Balance as at 01st January 2016  | 1,171,875           | 1,174,262            | (4,748)                         | (1,093)              | (56,350)  | 2,283,946          |
| Total Comprehensive Income for the Year  |                     |                      |                                 |                      |   |                    |
| Profit for the Year- Audited   |                     | 647,413              |                                 |                      |   | 647,413            |
| Other Comprehensive Income for the Year, net of related tax  |                     |                      |                                 |                      |   |                    |
| Net Change in fair value of Available For Sale financial assets  |                     |                      | (137,185)                       |                      |   | (137,185)          |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred to Life Policyholders' Available For Sale Reserve Fund   |                     |                      | 134,781                         |                      |   | 134,781            |
| Actuarial Gains on Defined Benefit Plans   |                     |                      |                                 | 2,883                |   | 2,883              |
| Total Other Comprehensive Income for the Year  |                     |                      | (2,404)                         | 2,883                |   | 479                |
| Total Comprehensive Income for the Year  |                     | 647,413              | (2,404)                         | 2,883                |   | 647,892            |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred from Available For Sale Reserve Fund   |                     |                      |                                 |                      | (134,781)   | (134,781)          |
| Transactions with owners recorded directly in equity   |                     |                      |                                 |                      |   |                    |
| Distributions to owners of the Parent  |                     |                      |                                 |                      |   |                    |
| Dividend to equity holders for 2015  |                     | (100,000)            |                                 |                      |   | (100,000)          |
| Audited balance as at 31st December 2016   | 1,171,875           | 1,721,675            | (7,152)                         | 1,790                | (191,131)   | 2,697,057          |
| Balance as at 01st January 2017  | 1,171,875           | 1,721,675            | (7,152)                         | 1,790                | (191,131)   | 2,697,057          |
| Total Comprehensive Income for the Year  |                     |                      |                                 |                      |   |                    |
| Profit for the Year - Unaudited  |                     | 909,752              |                                 |                      |   | 909,752            |
| Other Comprehensive Income for the Year, net of related tax  |                     |                      |                                 |                      |   |                    |
| Net Change in fair value of Available For Sale financial assets  |                     |                      | 452,240                         |                      |   | 452,240            |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred to Life Policyholders' Available For Sale Reserve Fund   |                     |                      | (414,403)                       |                      |   | (414,403)          |
| Actuarial Losses on Defined Benefit Plans  |                     |                      |                                 | (12,550)             |   | (12,550)           |
| Total Other Comprehensive Income for the Year  |                     |                      | 37,837                          | (12,550)             |   | 25,287             |
| Total Comprehensive Income for the Year  |                     | 909,752              | 37,837                          | (12,550)             |   | 935,039            |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred from Available For Sale Reserve Fund   |                     |                      |                                 |                      | 414,403   | 414,403            |
| Transactions with owners recorded directly in equity   |                     |                      |                                 |                      |   |                    |
| Distributions to owners of the Parent  |                     |                      |                                 |                      |   |                    |
| Dividend paid to equity holders for 2016   |                     | (250,000)            |                                 |                      |   | (250,000)          |
| Unaudited balance as at 31st December 2017   | 1,171,875           | 2,381,427            | 30,685                          | (10,760)             | 223,272   | 3,796,499          |
| Stated Control represents 50 Million Ordinary Shares as at 31st December 2012 / 2016 _ 50 Million Ordinary Shares) |                     |                      |                                 |                      |   |                    |

Stated Capital represents 50 Million Ordinary Shares as at 31st December 2017 (2016 - 50 Million Ordinary Shares).

| Statement of Changes in Equity - Company   | Ξquity -            | Compa                | iny                             |                      |   |                    |
|--|---------------------|----------------------|---------------------------------|----------------------|---|--------------------|
| For the Year Ended 31st December 2017,   | Stated              | Retained             | Available                       | Other                | Life  | Total              |
|  | Capital<br>Rs. '000 | Earnings<br>Rs. '000 | for Sale<br>Reserve<br>Rs. '000 | Reserves<br>Rs. '000 | Policyholders'<br>AFS Reserve<br>Fund<br>Rs. '000 | Equity<br>Rs. '000 |
| Balance as at 01st January 2016  | 1,171,875           | 1,397,806            | 53                              | (2,039)              | (56,350)  | 2,511,345          |
| Total Comprehensive Income for the Year  |                     |                      |                                 |                      |   |                    |
| Profit for the year - Audited  |                     | 600,130              |                                 |                      |   | 600,130            |
| Other Comprehensive Income for the Year, net of related tax  |                     |                      |                                 |                      |   |                    |
| Net Change in fair value of Available For Sale financial assets  |                     |                      | (136,299)                       |                      |   | (136,299)          |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred to Life Policyholders' Available For Sale Reserve Fund   |                     |                      | 134,781                         |                      |   | 134,781            |
| Actuarial Gains on Defined Benefit Plans   |                     |                      |                                 | 153                  |   | 153                |
| Total Other Comprehensive Income for the Year  |                     |                      | (1,518)                         | 153                  |   | (1,365)            |
| Total Comprehensive Income for the Year  | •                   | 600,130              | (1,518)                         | 153                  | •   | 598,765            |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred from Available For Sale Reserve Fund   |                     |                      |                                 |                      | (134,781)   | (134,781)          |
| Transactions with owners recorded directly in equity   |                     |                      |                                 |                      |   |                    |
| Distributions to owners of the Company   |                     |                      |                                 |                      |   |                    |
| Dividend paid to equity holders for 2015   |                     | (100,000)            |                                 |                      |   | (100,000)          |
| Audited balance as at 31st December 2016   | 1,171,875           | 1,897,936            | (1,465)                         | (1,886)              | (191,131)   | 2,875,329          |
| Balance as at 01st January 2017  | 1,171,875           | 1,897,936            | (1,465)                         | (1,886)              | (191,131)   | 2,875,329          |
| Total Comprehensive Income for the Year  |                     |                      |                                 |                      |   |                    |
| Profit for the year - Unaudited  | •                   | 725,665              | •                               |                      |   | 725,665            |
| Other Comprehensive Income for the Year, net of related tax  |                     |                      |                                 |                      |   |                    |
| Net Change in fair value of Available For Sale financial assets  | •                   |                      | 433,283                         |                      |   | 433,283            |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred to Life Policyholders' Available For Sale Reserve Fund   |                     |                      | (414,403)                       |                      |   | (414,403)          |
| Actuarial Losses on Defined Benefit Plans  |                     |                      |                                 | (2,998)              |   | (7,998)            |
| Total Other Comprehensive Income for the Year  |                     |                      | 18,880                          | (1,998)              |   | 10,882             |
| Total Comprehensive Income for the Year  | •                   | 725,665              | 18,880                          | (1,998)              | •   | 736,547            |
| Net Change in fair value of Available For Sale financial assets  |                     |                      |                                 |                      |   |                    |
| - transferred from Available For Sale Reserve Fund   |                     |                      |                                 |                      | 414,403   | 414,403            |
| Transactions with owners recorded directly in equity   |                     |                      |                                 |                      |   |                    |
| Distributions to owners of the Company   |                     |                      |                                 |                      |   |                    |
| Dividend paid to equity holders for 2016   |                     | (250,000)            |                                 |                      |   | (250,000)          |
| Unaudited balance as at 31st December 2017   | 1,171,875           | 2,373,601            | 17,415                          | (9,884)              | 223,272   | 3,776,279          |
| Chatrad Charideal screensarts EO Million Chatanari Shrason on et 24.44 Danomber 2017 (2016 - EO Million Chatanari Shrason) |                     |                      |                                 |                      |   |                    |

Stated Capital represents 50 Million Ordinary Shares as at 31st December 2017 (2016 - 50 Million Ordinary Shares).

# Statement of Cash Flows

|  |      | Gr                  | oup              | Con              | npany            |
|--|------|---------------------|------------------|------------------|------------------|
| For the Year Ended 31st December.                              |      | Unaudited           | Audited          | Unaudited        | Audited          |
| For the Year Ended STSt December,                              | Note | 2017<br>Rs. '000    | 2016<br>Rs. '000 | 2017<br>Rs. '000 | 2016<br>Rs. '000 |
| Cash Flow From Operating Activities                            |      | 113.000             | 113. 000         | 13. 000          | 1.5. 000         |
| Profit Before Taxation   |      | 927,027             | 705,521          | 725,665          | 656,642          |
| Adjustments for:   |      | ,                   |                  | ,                | ,                |
| Interest Income  |      | (1,684,689)         | (1,166,369)      | (1,435,151)      | (976,943)        |
| Dividend Income  |      | (8,502)             | (13,716)         | (6,922)          | (11,016)         |
| Amortisation of Intangible Assets                              |      | 18,937              | 20,107           | 18,937           | 20,107           |
| Depreciation   |      | 51,770              | 44,878           | 36,142           | 31,708           |
| Provision for Employee Benefits                                |      | 30,540              | 24,142           | 18,028           | 13,984           |
| Net Realised (Gains)/Losses                                    |      | (33,128)            | 29,119           | (28,789)         | 22,435           |
| Net Fair Value (Gains)/Losses                                  |      | (9,704)             | 6,461            | (7,653)          | 7,793            |
| (Gains)/Losses on Sale of Property, Plant and Equipment        |      | (5,584)             | 3,763            | (5,934)          | 2,592            |
| (  |      | (713,333)           | (346,094)        | (685,677)        | (232,698)        |
| Change in Operating Assets                                     | А    | (548,793)           | (787,055)        | (241,501)        | (130,454)        |
| Change in Operating Liabilities                                | В    | 2,796,294           | 2,447,424        | 2,262,645        | 1,806,015        |
| Cash Flows from Operating Activities                           |      | 1,534,168           | 1,314,275        | 1,335,467        | 1,442,863        |
| Gratuity Paid  |      | (7,440)             | (11,827)         | (3,397)          | (8,156)          |
| Economic Service Charges (ESC) Paid                            |      | (16,919)            | (10,250)         | -                | -                |
| Net Cash Generated from Operating Activities                   |      | 1,509,809           | 1,292,198        | 1,332,070        | 1,434,707        |
| Cash Flows from Investing Activities                           |      |                     |                  | , ,              |                  |
| Net Acquisition of Investment Securities                       |      | (2,767,527)         | (1,937,075)      | (2,425,152)      | (1,920,005)      |
| Interest Received  |      | 1,443,722           | 1,079,377        | 1,231,609        | 880,938          |
| Dividend Received  |      | 9,100               | 13,625           | 7,483            | 10,858           |
| Acquisition of Intangible Assets                               |      | (15,896)            | (35,804)         | (15,896)         | (35,804)         |
| Acquisition of Property, Plant and Equipment                   |      | (64,943)            | (75,393)         | (46,196)         | (53,895)         |
| Proceeds from the Sale of Property, Plant and Equipment        |      | 10,498              | 1,670            | 9,061            | 1,551            |
| Net Cash Used in Investing Activities                          |      | (1,385,046)         | (953,600)        | (1,239,091)      | (1,116,357)      |
| Cash Flows from Financing Activities                           |      |                     |                  |                  |                  |
| Dividend Paid  |      | (250,000)           | (100,000)        | (250,000)        | (100,000)        |
| Net Cash Used in Financing Activities                          |      | (250,000)           | (100,000)        | (250,000)        | (100,000)        |
| Net (Decrease)/Increase in Cash and Cash Equivalents           |      | (125,237)           | 238,598          | (157,021)        | 218,350          |
| Cash and Cash Equivalents at the beginning of the Year         |      | 625,527             | 386,929          | 476,572          | 258,222          |
| Cash and Cash Equivalents at the end of the Year               |      | 500,290             | 625,527          | 319,551          | 476,572          |
| Notes to the Cash Flow Statement                               |      |                     |                  |                  |                  |
| A. Change in Operating Assets                                  |      |                     |                  |                  |                  |
| Increase in Deferred Expenses                                  |      | (30,336)            | (9,016)          | -                | -                |
| Increase in Loans to Life Policyholders                        |      | (41,844)            | (27,949)         | (41,844)         | (27,949)         |
| Increase in Reinsurance Receivables                            |      | (75,052)            | (353,372)        | (10,196)         | (20,545)         |
| Increase in Premium Receivables                                |      | (163,025)           | (277,378)        | (683)            | (1,213)          |
| Increase in Other Assets                                       |      | (238,536)           | (119,340)        | (188,778)        | (80,747)         |
|  |      | (548,793)           | (787,055)        | (241,501)        | (130,454)        |
| B. Change in Operating Liabilities                             |      | 00.900              | 175.250          | 42 200           | 62.004           |
| Increase in Other Liabilities                                  |      | 99,806<br>2,468,002 | 175,356          | 43,388           | 63,391           |
| Increase in Insurance Contract Liabilities - Life Insurance    |      | 2,168,002           | 1,740,776        | 2,168,002        | 1,740,776        |
| Increase in Insurance Contract Liabilities - General Insurance |      | 463,339             | 375,302          | -                | 4 0 4 0          |
| Increase in Reinsurance Creditors                              |      | 65,147              | 155,990          | 51,255           | 1,848            |
|  |      | 2,796,294           | 2,447,424        | 2,262,645        | 1,806,015        |

## Statement of Profit or Loss and Other Comprehensive Income

|  |      | G                | roup             | Com              | pany             | Ch    | ange    |
|--|------|------------------|------------------|------------------|------------------|-------|---------|
|  |      | Unaudited        | Unaudited        | Unaudited        | Unaudited        | Group | Company |
| For the Three Months Ended 31st December,                          | Note | 2017<br>Rs. '000 | 2016<br>Rs. '000 | 2017<br>Rs. '000 | 2016<br>Rs. '000 | %     | %       |
| Gross Written Premium  | 8    | 2,015,842        | 1,798,976        | 1,044,747        | 952,613          | 12    | 10      |
| Premium Ceded to Reinsurers  |      | (315,094)        | (274,331)        | (50,959)         | (43,264)         | 15    | 18      |
| Net Written Premium  |      | 1,700,748        | 1,524,645        | 993,788          | 909,349          | 12    | 9       |
| Net Change in Reserves for Unearned Premium                        |      | 4,232            | (40,450)         | -                | -                | 110   | -       |
| Net Earned Premium   |      | 1,704,980        | 1,484,195        | 993,788          | 909,349          | 15    | 9       |
| Other Revenue  |      |                  |                  |                  |                  |       |         |
| Interest and Dividend Income                                       | 9    | 527,305          | 336,419          | 459,499          | 284,125          | 57    | 62      |
| Net Realised Gains/(Losses)  |      | 16,505           | (8,067)          | 16,173           | (7,903)          | 305   | 305     |
| Net Fair Value Losses  |      | (4,619)          | (9,080)          | (4,544)          | (8,743)          | (49)  | (48)    |
| Fee and Commission Income  |      | 12,783           | 28,452           | 10,956           | 11,379           | (55)  | (4)     |
| Other Income   |      | 15,282           | 12,054           | 6,147            | 6,417            | 27    | (4)     |
| Total Other Revenue  |      | 567,256          | 359,778          | 488,231          | 285,275          | 58    | 71      |
| Net Income   |      | 2,272,236        | 1,843,973        | 1,482,019        | 1,194,624        | 23    | 24      |
| Net Benefits, Claims and Expenses                                  |      |                  |                  |                  |                  |       |         |
| Net Insurance Benefits and Claims                                  |      | (630,030)        | (501,538)        | (171,719)        | (132,189)        | 26    | 30      |
| Change in Contract Liabilities - Life Fund                         |      | (242,587)        | (92,898)         | (242,587)        | (92,898)         | 161   | 161     |
| Other Operating and Administration Expenses                        |      | (491,016)        | (426,794)        | (269,896)        | (240,654)        | 15    | 12      |
| Underwriting and Net Acquisition Costs                             |      | (276,789)        | (251,826)        | (222,019)        | (208,046)        | 10    | 7       |
| Other Insurance Related Costs                                      |      | (11,482)         | (10,446)         | (6,962)          | (7,020)          | 10    | (1)     |
| Total Benefits, Claims and Other Expenses                          |      | (1,651,904)      | (1,283,502)      | (913,183)        | (680,807)        | 29    | 34      |
| Profit Before Taxation   |      | 620,332          | 560,471          | 568,836          | 513,817          | 11    | 11      |
| Income Tax Reversal/(Expense)                                      | 10   | 7,501            | (18,950)         | -                | (17,354)         | 140   | (100)   |
| Profit for the Period  | 11   | 627,833          | 541,521          | 568,836          | 496,463          | 16    | 15      |
| Other Comprehensive Income, Net of Related Tax                     |      |                  |                  |                  |                  |       |         |
| Items that are or may be reclassified to profit or loss            |      |                  |                  |                  |                  |       |         |
| - Net Change in fair value of Available For Sale financial assets  |      | 55,956           | (148,768)        | 50,122           | (142,064)        | (138) | 135     |
| - Realised (Gains)/Losses transferred to Income Statement          |      | (43,921)         | 7,491            | (38,779)         | 7,430            | (686) | (622)   |
| - Net Change in fair value of Available For Sale financial assets  |      |                  |                  |                  |                  |       |         |
| transferred to Life Policyholder's Available For Reserve           |      | (16,377)         | 124,848          | (16,377)         | 124,848          | (113) | (113)   |
| - Related Tax  | 10   | (13,253)         | 1,821            | -                | -                | (828) | -       |
| Actuarial (Losses)/Gains on Defined Benefit Plans                  |      | (12,550)         | 2,883            | (7,998)          | 153              | (535) | (5,327) |
| Total Other Comprehensive Income for the Period net of related tax | x    | (30,145)         | (11,725)         | (13,032)         | (9,633)          | 157   | 35      |
| Total Comprehensive Income for the Period                          |      | 597,688          | 529,796          | 555,804          | 486,830          | 13    | 14      |
| Profit Attributable to:  |      | ·                | · · · ·          | · · · · · ·      | · · · ·          |       |         |
| Equity Holders of the Parent                                       |      | 627,833          | 541,521          | -                | -                | 16    | -       |
| Total Comprehensive Income Attributable to:                        |      |                  |                  |                  |                  |       |         |
| Equity Holders of the Parent                                       |      | 597,688          | 529,796          |                  | -                | 13    | -       |
| Basic Earnings Per Share (Rs.)                                     | 12   | 12.56            | 10.83            | 11.38            | 9.93             | 16    | 15      |
| - · · ·  |      |                  |                  |                  |                  |       |         |

# **Operating Segment Information - Assets and Liabilities**

|  | Unaud                         | ited                             | Audit                         | ed                               |
|--|-------------------------------|----------------------------------|-------------------------------|----------------------------------|
| As at,   | 31st Decem                    | ber 2017                         | 31st Decemb                   | er 2016                          |
| ·  | Life<br>Insurance<br>Rs. '000 | General<br>Insurance<br>Rs. '000 | Life<br>Insurance<br>Rs. '000 | General<br>Insurance<br>Rs. '000 |
| Assets   |                               |                                  |                               |                                  |
| Property, Plant and Equipment                      | 119,078                       | 50,542                           | 112,151                       | 49,211                           |
| Intangible Assets                                  | 57,841                        |                                  | 60,882                        | -                                |
| Deferred Tax Assets                                |                               | 64,098                           | -                             | 52,922                           |
| Financial Investments                              | 12,741,015                    | 2,313,895                        | 9,642,596                     | 1,901,979                        |
| Investment in subsidiary                           | 1,150,000                     |                                  | 1,150,000                     | -                                |
| Loans to Life Policyholders                        | 162,285                       | -                                | 120,441                       | -                                |
| Reinsurance Receivables                            | 65,010                        | 504,768                          | 54,814                        | 439,912                          |
| Premium Receivables                                | 7,488                         | 778,831                          | 6,805                         | 616,489                          |
| Other Assets                                       | 764,256                       | 278,711                          | 575,676                       | 208,118                          |
| Insurance Contract - Deferred Expenses             |                               | 105,287                          | -                             | 74,951                           |
| Cash and Cash Equivalents                          | 352,307                       | 289,643                          | 476,572                       | 148,955                          |
| Total Assets                                       | 15,419,280                    | 4,385,775                        | 12,199,937                    | 3,492,537                        |
| Liabilities  |                               |                                  |                               |                                  |
| Insurance Contract Liabilities - Life Insurance    | 10,915,858                    |                                  | 8,747,856                     | -                                |
| Insurance Contract Liabilities - General Insurance |                               | 2,384,906                        | -                             | 1,921,567                        |
| Employee Defined Benefit Liabilities               | 73,875                        | 52,208                           | 50,883                        | 39,550                           |
| Current Tax Liabilities                            |                               | 34,598                           | -                             | 3,300                            |
| Reinsurance Creditors                              | 90,650                        | 262,392                          | 39,395                        | 248,500                          |
| Other Liabilities                                  | 529,862                       | 372,547                          | 486,474                       | 307,892                          |
| Bank Overdraft                                     | 32,756                        | 108,904                          | -                             | -                                |
| Total Liabilities                                  | 11,643,001                    | 3,215,555                        | 9,324,608                     | 2,520,809                        |

## **Operating Segment Information - Profitability**

|   | Unaudi                | ted                   | Audite                | d                     |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | 31st Decem            | ber 2017              | 31st Decemb           | er 2016               |
|   | Life                  | General               | Life                  | General               |
|   | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 | Insurance<br>Rs. '000 |
| Gross Written Premium                       | 3,963,642             | 3,906,503             | 3,554,078             | 3,141,559             |
| Premium Ceded to Reinsurers                 | (189,093)             | (911,480)             | (159,050)             | (718,663)             |
| Net Written Premium                         | 3,774,549             | 2,995,023             | 3,395,028             | 2,422,896             |
| Net Change in Reserves for Unearned Premium |                       | (328,818)             | -                     | (181,102)             |
| Net Earned Premium                          | 3,774,549             | 2,666,205             | 3,395,028             | 2,241,794             |
| Other Revenue                               |                       |                       |                       |                       |
| Interest and Dividend Income                | 1,442,073             | 251,118               | 987,959               | 192,126               |
| Net Realised Gains/(Losses)                 | 28,789                | 4,339                 | (22,435)              | (6,684)               |
| Net Fair Value Gains/(Losses)               | 7,653                 | 2,051                 | (7,793)               | 1,332                 |
| Fees and Commission Income                  | 61,494                | 80,889                | 62,858                | 73,029                |
| Other Income                                | 24,958                | 21,777                | 11,017                | 14,002                |
| Total Other Revenue                         | 1,564,967             | 360,174               | 1,031,606             | 273,805               |
| Net Income                                  | 5,339,516             | 3,026,379             | 4,426,634             | 2,515,599             |
| Net Benefits, Claims and Expenses           |                       |                       |                       |                       |
| Net Insurance Benefits and Claims           | (575,551)             | (1,718,847)           | (401,677)             | (1,546,601)           |
| Change in Contract Liabilities - Life Fund  | (2,166,427)           | -                     | (1,708,285)           | -                     |
| Other Operating and Administration Expenses | (1,018,770)           | (872,476)             | (886,845)             | (728,501)             |
| Underwriting and Net Acquisition Cost       | (822,715)             | (214,898)             | (748,051)             | (177,847)             |
| Other Insurance Related Cost                | (30,388)              | (18,796)              | (25,134)              | (13,771)              |
| Total Benefits, Claims and other Expenses   | (4,613,851)           | (2,825,017)           | (3,769,992)           | (2,466,720)           |
| Profit Before Taxation                      | 725,665               | 201,362               | 656,642               | 48,879                |
| Income Tax Expense                          | -                     | (17,275)              | (56,512)              | (1,596)               |
| Profit for the Year                         | 725,665               | 184,087               | 600,130               | 47,283                |

#### **1 CORPORATE INFORMATION**

#### a). Reporting Entity

HNB Assurance PLC ("the Company") is a Listed Company incorporated on 23rd August 2001 with limited liability and domiciled in Sr i Lanka. The registered office of the Company is situated at No. 479, T B Jayah Mawatha, Colombo 10 and the principal place of business is situated at No. 30, Iceland Business Centre, Sr i Uttarananda Mawatha, Colombo 03. Ordinary Shares of the Company are listed on the Colombo Stock Ex change (CSE).

The Group's controlling entity and ultimate parent under taking is Hatton National Bank PLC which is a licensed Commercial Bank incorporated in Sri Lanka.

#### b). Approval of financial statements

The Condensed Consolidated Interim Financial Statements were authorised for issue by the Board of Directors on 09th February 2018.

Figures in these Condensed Consolidated Interim Financial Statements for the year ended 31st December 2017 are provisional and unaudited.

#### 2 BASIS OF PREPARATION

These Condensed Consolidated Interim Financial Statements of the Group and Company have been prepared in compliance with Sr i Lanka Accounting Standard LKAS 34 - Interim Financial Reporting and comply with the requirements of the Companies Act, No. 7 of 2007 and the Regulation of Insurance Industry Act, No. 43 of 2000.

The same accounting policies and methods of computation as stated in the Audited Financial Statements - 2016 have been followed in preparation of these Condensed Consolidated Interim Financial Statements.

Group has not early adopted the new SLFRSs and inter presentations issued but not yet effective.

Comparative information has been re-valued/re-classified where necessary, to conform to the current year recognition, measurement and presentations.

Group

Company

#### **3 FINANCIAL INVESTMENTS**

| As at,  | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
|---|--|--------------------------------------|--|--------------------------------------|
| Held to Maturity Financial Assets                     | 180,460                                | 174,025                              | 180,460                                | 174,025                              |
| Loans and Receivables                                 | 8,417,430                              | 5,344,482                            | 6,789,740                              | 4,253,239                            |
| Available for Sale Financial Assets                   | 6,326,735                              | 5,869,558                            | 5,659,291                              | 5,095,600                            |
| Financial Assets at Fair Value Through Profit or Loss | 130,285                                | 156,510                              | 111,524                                | 119,732                              |
| Total Financial Investments                           | 15,054,910                             | 11,544,575                           | 12,741,015                             | 9,642,596                            |
|   | 10,004,010                             | 11,044,010                           | 12,141,010                             | 0,042,000                            |

#### 4 THE ACCOUNTING POLICY FOR CONSOLIDATION OF SUBSIDIARY

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains and losses on transactions between group companies are eliminated. Amounts reported by subsidiary company are adjusted to conform with the Group's accounting policies when necessary.

#### 5 LIFE POLICYHOLDERS' AVAILABLE FOR SALE RESERVE FUND

Life Policyholders' Available For Sale Reserve Fund includes the fair value changes recorded in Other Comprehensive Income in respect of Life Insurance assets.

5a) Unrealised gains and losses of Available For Sale financial assets of Life Insurance fund are included under Life Policyholders' Available For Sale Reserve Fund in Equity.

#### **6 INSURANCE CONTRACT LIABILITIES - LIFE INSURANCE**

|   | Gro                                    | up                                   | Compa                                  | iny                                  |
|---|--|--------------------------------------|--|--------------------------------------|
| As at,  | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| Life Insurance Fund (Note 6 a)  | 10,800,821                             | 8,634,394                            | 10,800,821                             | 8,634,394                            |
| Claims Outstanding  | 115,037                                | 113,462                              | 115,037                                | 113,462                              |
| Total Insurance Contract Liabilities  | 10,915,858                             | 8,747,856                            | 10,915,858                             | 8,747,856                            |
| 6 a) Life Insurance Fund<br>The movement in the Life Insurance Fund is as follows:<br>Balance as at the beginning of the year<br>Change in Contract Liabilities Life Fund<br>Increase in Life Insurance Fund Before | 8,634,394                              | 6,926,109                            | 8,634,394                              | 6,926,109                            |
| Surplus Distribution to Shareholders  | 2,684,985                              | 2,169,427                            | 2,684,985                              | 2,169,427                            |
| Surplus Distributed to Shareholders   | (518,558)                              | (461,142)                            | (518,558)                              | (461,142)                            |
| Increase in Life Insurance Fund   | 2,166,427                              | 1,708,285                            | 2,166,427                              | 1,708,285                            |
| Balance as at the end of the year   | 10,800,821                             | 8,634,394                            | 10,800,821                             | 8,634,394                            |

As required by the Insurance Regulatory Commission of Sri Lanka (IRCSL) formerly known as Insurance Board of Sri Lanka (IBSL), every registered insurer was required to apply Solvency Margin (Risk Based Capital) Rules with effect from 01st January 2016. According to the Risk Based Capital rules, all Insurers are required to value Life Insurance Policy Liabilities as per the Gross Premium Valuation (GPV) method and valuation rules and methodologies stipulated by the IRCSL. The change in the valuation method from NPV to GPV resulted a release in Life Policyholder Liabilities of the Company as of 01st January 2016. This resulted release in liabilities amounted to Rs. 1,849.7 Million for fund based life insurance products and Rs.330.6 Million for other life insurance products. The Company has kept the release in liabilities under the Long term Insurance fund of Life Policyholders as required by the IRCSL.

6 b) Valuation of the Life Insurance Contract Liabilities for the year ended 31st December 2017 was carried out by the Consultant Actuary, Mr. Hassan Scott Odierno, FSA, for and on behalf of M/S Actuarial Partners Consulting Sdn Bhd and have ensured adequate provisions have been made in these Condensed Consolidated Interim Financial statements in line with the Actuarial Valuation.

#### 6 c) Liability Adequacy Test

A Liability Adequacy Test ("LAT") for the Life Insurance Contract Liability was carried out by Consultant Actuary, Mr. Hassan Scott Odierno, FSA, for and on behalf of M/S Actuarial Partners Consulting Sdn Bhd, as at 31st December 2017 as required by SLFRS 4 - Insurance Contracts. According to the Appointed Actuary's report, assets are sufficiently adequate as compared to the reserves as at 31st December 2017. No additional provissions were required against the LAT as at 31st December 2017.

#### 7 INSURANCE CONTRACT LIABILITIES - GENERAL INSURANCE

|                                       | Gr                                     | oup                                  | Compa                                  | ny                                   |
|---------------------------------------|--|--------------------------------------|--|--------------------------------------|
| As at,                                | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| Reserves for Net Unearned Premium     | 1,592,450                              | 1,278,861                            |  | -                                    |
| Reserves for Title Insurance          | 34,840                                 | 19,611                               | -                                      | -                                    |
| Reserves for Gross Outstanding Claims | 757,616                                | 623,095                              | -                                      | -                                    |
| Total Insurance Contract Liabilities  | 2,384,906                              | 1,921,567                            |  | -                                    |

7 a) Valuation of the IBNR/IBNER was carried out by the Consultant Actuary, Mr. Mathew Maguire, FIAA, for and behalf of NMG Consulting as at 31st December 2017 and have ensured that adequate provisions have been made in these Condensed Consolidated Interim Financial Statements.

#### 7 b) Liability Adequacy Test

A Liability Adequacy Test ("LAT") for the General Insurance Contract Liability was carried out by Mr. Mathew Maguire, FIAA, for and behalf of NMG Consulting as at 31st December 2017 as required by SLFRS 4 - Insurance Contracts. The valuation is based on internationally accepted actuarial methods and is performed semi-annually. According to the Consultant Actuary's report, Company adequately satisfies the LAT as at 31st December 2017. No additional provissions were required against the LAT as at 31st December 2017.

#### **8 GROSS WRITTEN PREMIUM**

|   | Gro   | up   | Com  | pany  |
|---|---|--|--|---|
| For the Year Ended,   | Unaudited<br>31st Dec 2017<br>Rs. '000  | Audited<br>31st Dec 2016<br>Rs. '000   | Unaudited<br>31st Dec 2017<br>Rs. '000                       | Audited<br>31st Dec 2016<br>Rs. '000                        |
| Life Insurance  |   |  |  |   |
| Individual Policies   | 3,891,527   | 3,426,072  | 3,891,527  | 3,426,072   |
| Corporate Policies  | 72,115  | 128,006  | 72,115   | 128,006   |
| Adjustment for Inter Company Premiums   | (25,632)  | (18,715)   |  | -   |
| Life Insurance Gross Written Premium  | 3,938,010   | 3,535,363  | 3,963,642  | 3,554,078   |
| General Insurance   |   |  |  |   |
| Fire  | 539,350   | 461,583  |  | -   |
| Motor   | 2,849,042   | 2,229,050  |  | -   |
| Marine  | 57,451  | 42,051   |  | -   |
| Miscellaneous   | 460,660   | 408,875  |  | -   |
| Adjustment for Inter Company Premiums   | (23,045)  | (20,228)   |  | -   |
| General Insurance Gross Written Premium   | 3,883,458   | 3,121,331  |  | -   |
| Total Gross Written Premium   | 7,821,468   | 6,656,694  | 3,963,642  | 3,554,078   |
|   | Gro   | un   | Com  |   |
|   | 010   | up   | Com  | pany  |
| For the Three Months Ended,   | Unaudited<br>31st Dec 2017<br>Rs. '000  | Unaudited<br>31st Dec 2016<br>Rs. '000   | Unaudited<br>31st Dec 2017<br>Rs. '000                       | pany<br>Unaudited<br>31st Dec 2016<br>Rs. '000              |
| For the Three Months Ended, Life Insurance  | Unaudited<br>31st Dec 2017  | Unaudited<br>31st Dec 2016   | Unaudited<br>31st Dec 2017                                   | Unaudited<br>31st Dec 2016                                  |
|   | Unaudited<br>31st Dec 2017  | Unaudited<br>31st Dec 2016   | Unaudited<br>31st Dec 2017                                   | Unaudited<br>31st Dec 2016                                  |
| Life Insurance  | Unaudited<br>31st Dec 2017<br>Rs. '000  | Unaudited<br>31st Dec 2016<br>Rs. '000   | Unaudited<br>31st Dec 2017<br>Rs. '000                       | Unaudited<br>31st Dec 2016<br>Rs. '000                      |
| Life Insurance<br>Individual Policies   | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191   | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997  | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191          | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997           |
| Life Insurance<br>Individual Policies<br>Corporate Policies   | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556  | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616  | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191          | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997           |
| Life Insurance<br>Individual Policies<br>Corporate Policies<br>Adjustment for Inter Company Premiums  | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556<br>(8,010)   | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616<br>(4,564)   | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616 |
| Life Insurance<br>Individual Policies<br>Corporate Policies<br>Adjustment for Inter Company Premiums<br>Life Insurance Gross Written Premium  | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556<br>(8,010)   | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616<br>(4,564)   | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616 |
| Life Insurance<br>Individual Policies<br>Corporate Policies<br>Adjustment for Inter Company Premiums<br>Life Insurance Gross Written Premium<br>General Insurance   | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556<br>(8,010)<br>1,036,737  | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616<br>(4,564)<br>948,049  | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616 |
| Life Insurance<br>Individual Policies<br>Corporate Policies<br>Adjustment for Inter Company Premiums<br>Life Insurance Gross Written Premium<br>General Insurance<br>Fire                                     | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556<br>(8,010)<br>1,036,737<br>118,455                                 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616<br>(4,564)<br>948,049<br>107,163                                 | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616 |
| Life Insurance<br>Individual Policies<br>Corporate Policies<br>Adjustment for Inter Company Premiums<br>Life Insurance Gross Written Premium<br>General Insurance<br>Fire<br>Motor                            | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556<br>(8,010)<br>1,036,737<br>118,455<br>686,566                      | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616<br>(4,564)<br>948,049<br>107,163<br>581,854                      | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616 |
| Life Insurance<br>Individual Policies<br>Corporate Policies<br>Adjustment for Inter Company Premiums<br>Life Insurance Gross Written Premium<br>General Insurance<br>Fire<br>Motor<br>Marine                  | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556<br>(8,010)<br>1,036,737<br>118,455<br>686,566<br>16,524            | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616<br>(4,564)<br>948,049<br>107,163<br>581,854<br>12,339            | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616 |
| Life Insurance<br>Individual Policies<br>Corporate Policies<br>Adjustment for Inter Company Premiums<br>Life Insurance Gross Written Premium<br>General Insurance<br>Fire<br>Motor<br>Marine<br>Miscellaneous | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556<br>(8,010)<br>1,036,737<br>118,455<br>686,566<br>16,524<br>173,505 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616<br>(4,564)<br>948,049<br>107,163<br>581,854<br>12,339<br>167,548 | Unaudited<br>31st Dec 2017<br>Rs. '000<br>1,036,191<br>8,556 | Unaudited<br>31st Dec 2016<br>Rs. '000<br>932,997<br>19,616 |

#### 9 INTEREST AND DIVIDEND INCOME

|                             | Gro                                    | Company                                |  |  |
|-----------------------------|--|--|--|--|
| For the Year Ended,         | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000   | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000   |
| Interest Income             | 1,684,689                              | 1,166,369                              | 1,435,151                              | 976,943                                |
| Dividend Income             | 8,502                                  | 13,716                                 | 6,922                                  | 11,016                                 |
| Total                       | 1,693,191                              | 1,180,085                              | 1,442,073                              | 987,959                                |
|                             | Group                                  |  |  | pany                                   |
| For the Three Months Ended, | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2016<br>Rs. '000 |
| Interest Income             | 526,212                                | 335,194                                | 458,660                                | 283,150                                |
| Dividend Income             | 1,093                                  | 1,225                                  | 839                                    | 975                                    |
| Total                       | 527,305                                | 336,419                                | 459,499                                | 284,125                                |

#### **10 INCOME TAX EXPENSES**

|  | Gro                                    | up                                     | Company                                |  |  |
|--|--|--|--|--|--|
| For the Year Ended,  | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000   | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000   |  |
| Income Tax on Current Year's Profits                       | (34,600)                               | (3,300)                                | •                                      | -                                      |  |
| Notional Tax Unutilised                                    | -                                      | (56,512)                               | -                                      | (56,512)                               |  |
| Under Provision of Current Taxes in respect of Prior Years | (621)                                  | -                                      | -                                      | -                                      |  |
| Deffered Income Tax - Profit or Loss                       | 17,946                                 | 1704                                   | -                                      | -                                      |  |
| Total  | (17,275)                               | (58,108)                               | -                                      | (56,512)                               |  |
| Deferred Income Tax - Other Comprehensive Income           | (6,770)                                | 1,825                                  | •                                      | -                                      |  |
| Total  | (6,770)                                | 1,825                                  | -                                      | -                                      |  |
|  | Gro                                    | oup                                    | Com                                    | pany                                   |  |
| For the Three Months Ended,                                | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2016<br>Rs. '000 |  |
| Current Tax Charge   | (10,444)                               | (3,300)                                | -                                      | -                                      |  |

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| (10,11)  | (0,000)                     |  |  |
|----------|-----------------------------|--|--|
| -        | (17,354)                    | -  | (17,354)   |
| 17,945   | 1,704                       | -  | -  |
| 7,501    | (18,950)                    | -  | (17,354)   |
| (13,253) | (1,821)                     | -  | -  |
| (13,253) | (1,821)                     | -  | -  |
|          | 17,945<br>7,501<br>(13,253) | - (17,354)<br>17,945 1,704<br>7,501 (18,950)<br>(13,253) (1,821) | - (17,354) -<br>17,945 1,704 -<br>7,501 (18,950) -<br>(13,253) (1,821) - |

The Company and its subsidiary are liable to pay income tax at the rate of 28% (2016 - 28%) of its taxable profits in accordance with the provisions of the Inland Revenue Act, No. 10 of 2006 and subsequent amendments thereto.

#### **11 PROFIT FOR THE YEAR**

|                           | Gro                                    | oup                                  | Com                                    | pany                                 |
|---------------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,       | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| HNB Assurance PLC         | 725,665                                | 600,130                              | 725,665                                | 600,130                              |
| HNB General Insurance Ltd | 184,087                                | 47,283                               | -                                      | -                                    |
| Total                     | 909,752                                | 647,413                              | 725,665                                | 600,130                              |

|                             | Gro                                    | up                                     | Company                                |  |  |
|-----------------------------|--|--|--|--|--|
| For the Three Months Ended, | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Unaudited<br>31st Dec 2016<br>Rs. '000 |  |
| HNB Assurance PLC           | 568,836                                | 496,463                                | 568,836                                | 496,463                                |  |
| HNB General Insurance Ltd   | 58,997                                 | 45,058                                 | -                                      | -                                      |  |
| Total                       | 627,833                                | 541,521                                | 568,836                                | 496,463                                |  |

#### 12 BASIC EARNINGS PER SHARE (EPS)

Basic Earnings Per Share is calculated by dividing the net profit after tax for the year attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the year.

|   | Gro                               | Group Compa                |                                   | pany                               |  |
|---|-----------------------------------|----------------------------|-----------------------------------|------------------------------------|--|
| For the Year Ended,   | Unaudited<br>31st Dec 2017        | Audited<br>31st Dec 2016   | Unaudited<br>31st Dec 2017        | Audited<br>31st Dec 2016           |  |
| Profit for the Year (Rs. '000)                                  | 909,752                           | 647,413                    | 725,665                           | 600,130                            |  |
| Weighted average number of shares ('000)                        | 50,000                            | 50,000                     | 50,000                            | 50,000                             |  |
| Basic Earnings Per Share (Rs.)                                  | 18.20                             | 12.95                      | 14.51                             | 12.00                              |  |
|   | Group                             |                            |                                   |                                    |  |
|   | Gro                               | oup                        | Com                               | ipany                              |  |
| For the Three Months Ended,                                     | Gro<br>Unaudited<br>31st Dec 2017 | Unaudited<br>31st Dec 2016 | Com<br>Unaudited<br>31st Dec 2017 | pany<br>Unaudited<br>31st Dec 2016 |  |
| For the Three Months Ended,<br>Profit for the period (Rs. '000) | Unaudited                         | Unaudited                  | Unaudited                         | Unaudited                          |  |
|   | Unaudited<br>31st Dec 2017        | Unaudited<br>31st Dec 2016 | Unaudited<br>31st Dec 2017        | Unaudited<br>31st Dec 2016         |  |

#### **13 RELATED PARTY DISCLOSURES**

#### a) Transactions with/between Ultimate Controlling Party - Hatton National Bank PLC

| Nature of Transaction   | Gro                                    | Group                                |  |                                      |
|-------------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,     | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| Insurance Premium       | 25,127                                 | 22,270                               | -                                      | -                                    |
| Claims Incurred         | 17,389                                 | 8,752                                | -                                      | -                                    |
| Investment Income       | 43,546                                 | 35,642                               | 35,026                                 | 30,202                               |
| Administration Expenses | 222,157                                | 185,991                              | 134,698                                | 115,299                              |
| Rent and other Expenses | 8,269                                  | 52,757                               | 5,908                                  | 40,939                               |
| Dividend Paid           | 149,965                                | 59,986                               | 149,965                                | 59,986                               |

| Nature of Transaction                          | Group         |               | Comp          | any           |
|--|---------------|---------------|---------------|---------------|
| Balance as at,                                 | Unaudited     | Audited       | Unaudited     | Audited       |
|  | 31st Dec 2017 | 31st Dec 2016 | 31st Dec 2017 | 31st Dec 2016 |
|  | Rs. '000      | Rs. '000      | Rs. '000      | Rs. '000      |
| Investments (Includes Deposits and Debentures) | 411,461       | 416,312       | 358,497       | 329,123       |
| Cash at Bank Balances                          | 426,156       | 182,265       | 260,759       | 111,407       |

#### b) Transaction with the Subsidiary Company - HNB General Insurance Ltd.

| Nature of Transaction<br>For the Year Ended, | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
|--|--|--------------------------------------|
| Insurance Premium                            | 25,631                                 | 18,715                               |
| Insurance Expenses                           | 23,045                                 | 20,227                               |
| Claims Received                              | 992                                    | 633                                  |
| Claims Paid                                  | 3,500                                  | 2,000                                |
| Administrations Expenses Reimbursement       | 247,939                                | 234,934                              |
| Fund Management Fee                          | 4,543                                  | 4,072                                |
| Profit Commission Expense                    | 8,741                                  | 3,017                                |

#### C) Transactions with / between Subsidiary Companies of the Ultimate Controlling Party

| Name of the Company          | Nature of Transaction       | Gro                                    | oup                                  | Comp                                   | any                                  |
|------------------------------|-----------------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,          |                             | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| Sithma Development (Pvt) Ltd | Insurance Premium           | 1,534                                  | 1,785                                | -                                      | -                                    |
|                              | Claims Incurred             | 13                                     | -                                    |  | -                                    |
| HNB Grameen Finance Ltd      | Insurance Premium           | 38,989                                 | 83,112                               | 38,098                                 | 82,261                               |
|                              | Claims Incurred             | 83,591                                 | 74,608                               | 83,355                                 | 74,306                               |
|                              | Administration Expenses     | 6,218                                  | 8,807                                | 2,951                                  | 8,466                                |
|                              | Interest Income             | 4,992                                  | -                                    | 4,992                                  | -                                    |
| Name of the Company          | Nature of Transaction       | Gro                                    | up                                   | Comp                                   | any                                  |
| As at,                       |                             | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| HNB Grameen Finance Ltd      | Investment in Term Deposits | 50,243                                 | -                                    | 50,243                                 | -                                    |

#### d) Transactions with other Related Entities

| Name of the Company            | Nature of Transaction       | Gro                                    | up                                   | Comp                                   | any                                  |
|--------------------------------|-----------------------------|--|--------------------------------------|--|--------------------------------------|
| For the Year Ended,            |                             | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| ACUITY Partners (Pvt) Ltd      | Insurance Premium           | 402                                    | 1,482                                | -                                      | 704                                  |
| ACUITY Stock Brokers (Pvt) Ltd | Insurance Premium           | 226                                    | 112                                  | -                                      | -                                    |
|                                | Claims incurred             |  | 288                                  | -                                      | 222                                  |
| ACUITY Securities Ltd          | Insurance Premium           | 108                                    | 92                                   | -                                      | -                                    |
|                                | Investment Income from REPC | 62,223                                 | 50,901                               | 47,264                                 | 40,051                               |
| Name of the Company            | Nature of Transaction       | Gro                                    | up                                   | Comp                                   | any                                  |
| As at,                         |                             | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| ACUITY Securities Ltd          | Investment In REPO          | 643,218                                | 606,967                              | 464,790                                | 525,558                              |

#### e) Transactions with Key Management Personnel of the Group or its Parent Hatton National Bank PLC

| Nature of Transaction<br>For the Year Ended, | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
|--|--|--------------------------------------|
| Director Fee                                 | 12,235                                 | 11,081                               |
| Short - term and Post employment benefits    | 45,520                                 | 48,008                               |
| Insurance Premium                            | 1,893                                  | 1,651                                |
| Claims Paid                                  | 305                                    | 155                                  |

#### Appointment to the Board of Directors

Mr. Darshan Ravindra Abesuriya has been appointed as a Independent Non Executive Director to the Board of HNB Assurance PLC w.e.f. 01st January 2018.

Mr. Rajive Dissanayake has been appointed as a Non Executive Director to the Board of HNB Assurance PLC and HNB General Insurance Ltd w.e.f. 27th June 2017.

Mr. Deepthi Lokuarachchi has been appointed as the Managing Director of HNB Assurance PLC and HNB General Insurance Ltd w.e.f. 26th May 2017.

#### Resignation/Retirement from Board of Directors

Mr. Kandasamypillai Balasundaram, a Director of HNB Assurance PLC retired from being a Director of HNB Assurance PLC w.e.f. 22nd December 2017. Mr. N H T I Perera, a Director of HNB Assurance PLC and HNB General Insurance Ltd has tendered his resignation from being a Director of HNB Assurance PLC w.e.f. 27th April 2017 and HNB General Insurance Limited w.e.f. 26th April 2017.

The nature of the related party transactions in the current year was similar to those reported in the Audited Financial Statements – 2016 except for the above changes.

#### 14 EVENTS OCCURRING AFTER THE REPORTING DATE

#### **Dividend Declaration**

The Board of Directors has declared a payment of Rs. 6.00 per share as an interim dividend on 09th February 2018 for the year ended 31st December 2017 (2016 – final dividend Rs. 5.00 per share) which is to be paid on the 5th March 2018.

There have been no material events occurring after the reporting date that require adjustments to or disclosure in the Condensed Consolidated Interim Financial Statements.

#### 15 CAPITAL COMMITMENTS

- As at the end of the financial year, no material capital expenditure approved by the Board of Directors and contracted for which no provision has been made in the Condensed Consolidated Interim Financial Statements. (2016 - Nil).
- b) Future commitments on operating leases

|                                   | Group                                  |                                      |
|-----------------------------------|--|--------------------------------------|
| As at,                            | Unaudited<br>31st Dec 2017<br>Rs. '000 | Audited<br>31st Dec 2016<br>Rs. '000 |
| Less than one year                | 116,311                                | 123,052                              |
| Between one and five years        | 299,855                                | 373,522                              |
| More than five years              | 6,424                                  | 4,402                                |
| Total Operating Lease Commitments | 422,590                                | 500,976                              |

#### **16 CONTINGENCIES**

a) The Inland Revenue Department (IRD) has taken the view that Reinsurance Claims for the year of assessment 2010/11 on General Insurance business is liable for Value Added Tax (VAT). Accordingly the Company has received a VAT Assessment on Reinsurance Claims amounting to Rs. 13.3 Million for the year of Assessment 2010/2011. This is a common assessment issued by IRD to most of the Insurance companies in the General Insurance business. However these companies are of the view that they are not liable to pay VAT on Reinsurance Claims.

The Company has filed due responses in consultation with Tax Consultants and made an appeal to the Tax Appeals Commission. Following a hearing at the Tax Appeals Commission, Company submitted a written appeal on 31st July 2016 and are yet to receive a response. A bank Guarantee of Rs 3.3 Million was also obtained against the appeal. As such the Company is of the view that no additional Tax liabilities will arise due to this Assessment. No further response has been received on this matter as of the date of authorising these Consolidated Financial Statements.

Further, VAT on Reinsurance Claims and Reinsurance Commissions has been exempted by the IRD w.e.f. 1st January 2011 which is an indication that realisation of this liability is remote.

- b) The Company has received an official communication from IRD stating that the Company is liable for VAT and NBT on Financial Service (FS) based on Section 25C of VAT Act, No. 14 of 2002 with the application of attributable method. According to IRD, Company has been registered to pay VAT and NBT on FS w.e.f01st January 2014. However, insurance companies in the industry and the Company's Tax Consultant are of the view that insurance companies are not liable for VAT and NBT on FS since the Companies are in the insurance business and do not engage in the business of financial services. Therefore, the Company has requested the IRD to cancel the registration on VAT and NBT on FS which is the stance of the entire insurance industry. As such we expect no liability to materialise in respect of the same.
- c) The Company has received Income Tax Assessments for Life Insurance Taxation for the years of assessments 2011/2012, 2012/2013, 2013/2014, 2014/2015. These Assessments were issued by the Inland Revenue Department in contrary to the Section 92 of Inland Revenue Act, No. 10 of 2016. Further, these Income Tax Assessments have been common Assessments for all Life Insurance companies in the insurance industry. It is the view of the industry and the Company's Tax Consultant that these assessments will not materialize. Therefore no additional provision has been made in the Financial Statements.

The Company has duly appealed against these Assessments in consultation with Tax Consultants and the status of each Assessment is provided in the table below,

| Year of    | Status of Assessement                                      | Nature of contingent     | Measurement of contingent impact to the company  |
|------------|--|--------------------------|--|
| Assessment |  | impact to the company    |  |
| 2011/2012  | Pending decision from Tax Appeals Commission               | Loss adjustment          | Brought forward Tax loss of Life Insurance business will be reduced by Rs. 310 Million |
| 2012/2013  | Pending decision from Commission General of Inland Revenue | Loss adjustment          | Brought forward Tax loss of Life Insurance business will be reduced by Rs. 278 Million |
| 2013/2014  | Pending decision from Commission General of Inland Revenue | Additional tax liability | An additional Tax Liability of Rs. 132 Million will arise                              |
| 2014/2015  | Pending decision from Commission General of Inland Revenue | Additional tax liability | An additional Tax Liability of Rs. 136 Million will arise                              |

### **Share Information**

As at 31st December 2017

#### **Top 20 Shareholders**

#### Name of the Shareholder

|    |   | As at 31st December 2017 |                    |
|----|---|--------------------------|--------------------|
|    |   | Shareholding             | % on Issued Shares |
| 1  | Hatton National Bank PLC A/c No.1                 | 29,993,000               | 59.99%             |
| 2  | The Ceylon Guardian Investment Trust PLC A/c No.2 | 2,000,000                | 4.00%              |
| 3  | Mercantile Merchant Bank Ltd                      | 913,265                  | 1.83%              |
| 4  | Janashakthi General Insurance Limited             | 824,425                  | 1.65%              |
| 5  | Bank of Ceylon A/c Ceybank Century Growth Fund    | 575,317                  | 1.15%              |
| 6  | Mr. Mohamed Faizer Hashim                         | 510,000                  | 1.02%              |
| 7  | Salamander Investments (Pvt) Ltd                  | 475,000                  | 0.95%              |
| 8  | Mrs. Abiramipillai Kailasapillai                  | 400,000                  | 0.80%              |
| 9  | Mr. S.N.P.Palihena and Mrs. A.S. Palihena         | 400,000                  | 0.80%              |
| 10 | Mrs. Arunthathi Selliah                           | 400,000                  | 0.80%              |
| 11 | Arunodhaya (Pvt) Ltd                              | 400,000                  | 0.80%              |
| 12 | Arunodhaya Investments (Pvt) Ltd                  | 400,000                  | 0.80%              |
| 13 | Arunodhaya Industries (Pvt) Ltd                   | 400,000                  | 0.80%              |
| 14 | Union Assurance PLC A/c No. 1                     | 336,266                  | 0.67%              |
| 15 | J.B Cocoshell (Pvt) Ltd                           | 300,186                  | 0.60%              |
| 16 | Corporate Holdings (Pvt) Ltd. A/c No.1            | 245,103                  | 0.49%              |
| 17 | Central Finance Company PLC A/c No.5              | 226,609                  | 0.45%              |
| 18 | Mr. Madduma Hetti Vidanage Upali Gunatilaka       | 205,978                  | 0.41%              |
| 19 | Mr. Vikas Sharda                                  | 203,000                  | 0.41%              |
| 20 | Mr. Kailasapillai Aravinthan                      | 200,000                  | 0.40%              |
|    |   | 39,408,149               | 78.82%             |
|    |   |                          |                    |

# Share Information (Contd.)

| Public Shareholding                                    |                       | As at 31s  | st December 2017                          |
|--|-----------------------|------------|---|
|  |                       | No.        | % on Issued<br>Shares                     |
| Number of Shares                                       |                       | 19,316,361 | 38.63%                                    |
| Public Shareholding                                    |                       |            |   |
|  |                       |            | st December 2017                          |
|  |                       | No.        | % on Total No.<br>of shareholders         |
| Number of Shareholders                                 |                       | 3,422      | 99.71 <b>%</b>                            |
| Shareholdings of Directors                             |                       |            |   |
| Name of the Director                                   |                       |            | No. of Shares as at<br>30st December 2017 |
| Mrs. M A R C Cooray                                    |                       |            | 18,035                                    |
| Mr. S C Ratwatte                                       |                       |            | 14,666                                    |
| Mr. J A P M Jayasekara                                 |                       |            | 83,057                                    |
| Mr. D P N Rodrigo                                      |                       |            | 180                                       |
| Mrs. S N Wickramasinghe                                |                       |            | 52,500                                    |
| Dr. S Selliah  |                       |            | 100,000                                   |
| Mr. A G R Dissanayake                                  |                       |            | 100                                       |
| Mr. D R Abesuriya (Appointed w.e.f. 01st January 2018) | )                     |            | Not Applicable                            |
| Mr. D P Lokuarachchi - (Managing Director/Chief Execu  | tive Officer)         |            | Nil                                       |
| Number of Shares                                       |                       |            |   |
| No. of shares representing the Stated Capital          | 50,000,000            |            |   |
| Class of Share   | Ordinary              |            |   |
| Voting Rights  | One vote per Ordinary | Share      |   |
| Share Performance                                      |                       |            | Rs.                                       |
| Net Asset Value Per Share as at 31st December 2017 -   | Group                 |            | 75.93                                     |
| Net Asset Value Per Share as at 31st December 2017 -   |                       |            | 75.53                                     |
| Highest Price Per Share for the Interim Period         |                       |            | 74.40                                     |
| Lowest Price Per Share for the Interim Period          |                       |            | 65.00                                     |
| Last traded Price Per Share as at 31st December 2017   |                       |            | 72.50                                     |
|  |                       |            |   |